

24th May 2023

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Scrip Name: GPPL	BSE Limited 14 th Floor, P J Towers, Dalal Street, Fort, Mumbai 400 001 Scrip Code: 533248
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Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed the Analyst/ Investor Presentation regarding the Standalone and Consolidated Audited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Year ended 31st March 2023, for reference please.

The Presentation is being made through a Microsoft Teams call being held tomorrow 25th May 2023 at 9.30 AM and it is also available on the Company's website www.pipavav.com

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer



Gujarat Pipavav Port Limited Result Review Q4 FY 2022-23

25th May 2023

Disclaimer

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

Agenda

Key Updates

Volume Development

Profit and Loss Statement

Key Updates

Q4 FY 23 Vs Q4 FY 22

- Container: Higher EXIM volume
- Bulk: Lower Coal & Minerals
- Liquid: Higher LPG volume
- Revenue higher by 7%; Higher Container revenue
- EBITDA higher by 2%; Margin at 55%
- Net profit higher by 17%

CONTAINER (TEUs)

199,326
(+22%)

DRY BULK (MT)

692,357
(-53%)

LIQUID (MT)

287,618
(+23%)

RORO (UNITS)

14,946
(+143%)

REVENUE

2,347 Mn
(+7%)

EBITDA

1,299 Mn
(+2%)

EBIT

1,024 Mn
(+5%)

NET PROFIT

849 Mn
(+17%)

Key Updates – Year ended March 31, 2023

FY 23 Vs FY 22

- Container: Higher EXIM volume
- Bulk: Lower Minerals volume
- Liquid: Higher LPG volume
- Revenue higher by 24%; Higher Container revenue
- EBITDA higher by 22%; Margin at 55%
- Net profit higher by 51%
- Final dividend recommended by Board – INR 3.40 per share

CONTAINER (TEUs)

764,034
(+22%)

DRY BULK (MT)

3,913,429
(-7%)

LIQUID (MT)

1,037,796
(+28%)

RORO (UNITS)

40,237
(+69%)

REVENUE

9,170 Mn
(+24%)

EBITDA

5,021 Mn
(+22%)

EBIT

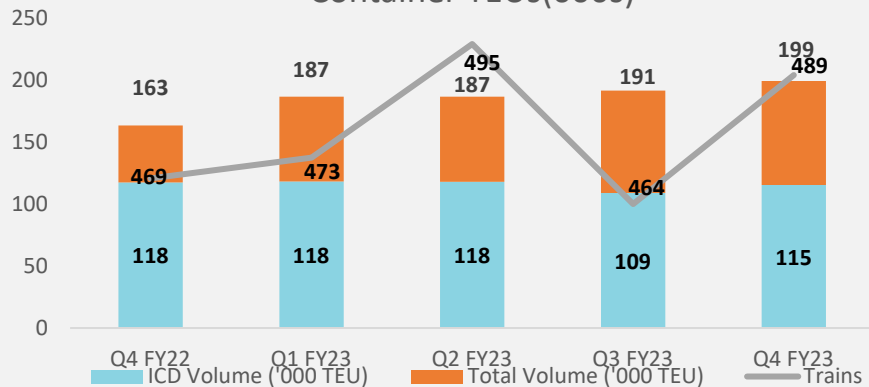
3,860 Mn
(+37%)

NET PROFIT

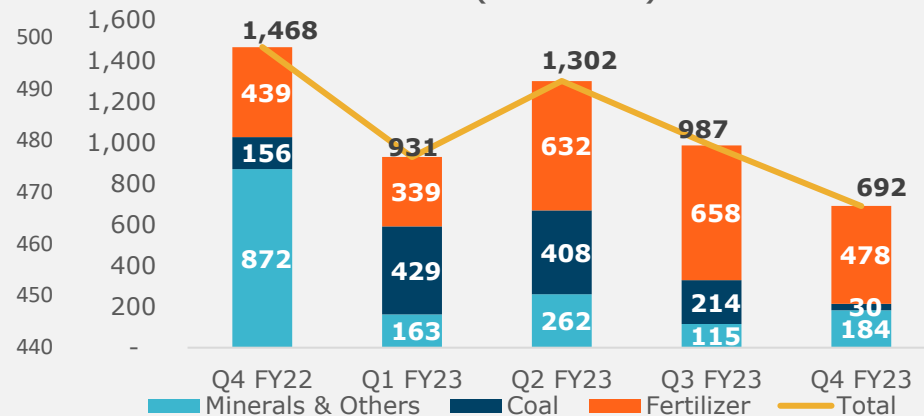
2,925 Mn
(+51%)

Volume Development

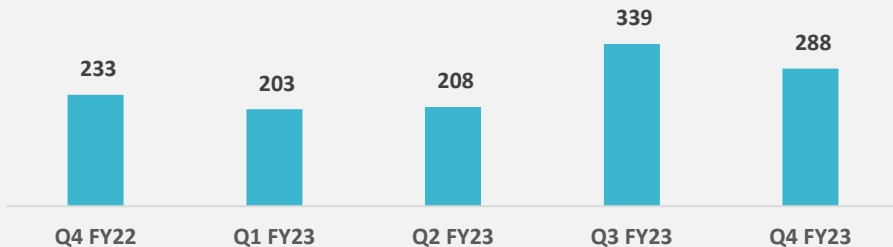
Container TEUs(000s)



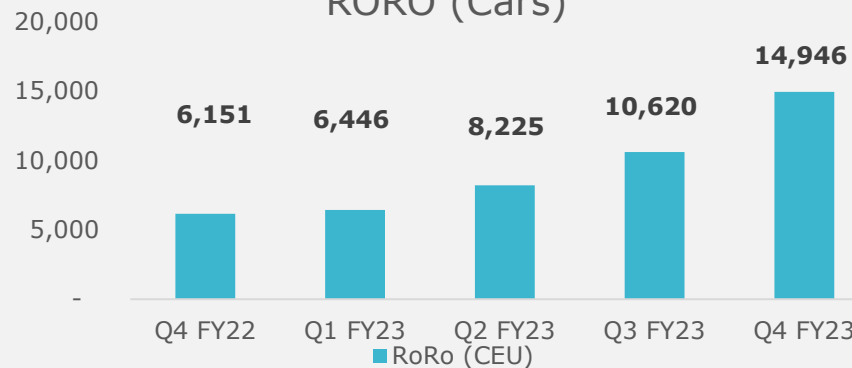
Bulk (000 MTs)



Liquid - (000 MTs)



RORO (Cars)



Profit and Loss Statement

INR Million

Particulars	Quarter ended					YTD		
	Mar-23	Dec-22	%	Mar-22	%	Mar-23	Mar-22	%
Income								
Net Sales / Income from Operations	2,200	2,263	-3%	2,058	7%	8,463	6,883	23%
Other Operating Income	147	230	-36%	139	6%	707	531	33%
Total Income	2,347	2,493	-6%	2,197	7%	9,170	7,414	24%
Expenditure								
Operating Expenses	459	526	-13%	457	0%	1,922	1,465	31%
Employee benefits expense	165	188	-12%	175	-5%	746	739	1%
Other Expenses	424	375	13%	285	49%	1,480	1,106	34%
Total Expenditure	1,048	1,089	-4%	917	14%	4,148	3,310	25%
EBITDA	1,299	1,404	-7%	1,280	2%	5,021	4,104	22%
%	55%	56%		58%		55%	55%	
Depreciation	276	296	-7%	307	-10%	1,162	1,293	-10%
Profit before Other Income, Finance Cost and Exceptional Items	1,024	1,108	-8%	972	5%	3,860	2,811	37%
Add: Other Income	160	131	22%	81	98%	510	308	66%
Less: Finance Cost	19	19	0%	13	52%	80	48	67%
Less: Exceptional Item	50	144		-53		372	46	
Profit Before Tax	1,115	1,076	4%	1,093	2%	3,919	3,025	30%
Tax Expense	274	282	-3%	376	-27%	1,001	1,093	-8%
Other comprehensive income, net of tax	8	-	-	7	25%	7	4	86%
Net Profit	849	793	7%	724	17%	2,925	1,936	51%

Lifting Global Trade.

APM TERMINALS

Thank you