

NEWS FROM PORT PIPAVAV

CUSTOMER NEWSLETTER | APRIL 2024 | ISSUE 24



MD's message



Dear Customers,

I am exhilarated to share that we completed 25 years since the inception of our port. On behalf of my team, I thank each one of you for your trust and being an integral part of our successful voyage.

With each passing year we remained committed to offer the best service, and ensure operational efficiency with due emphasis on safety. It is our ambition to be the best port operator; continually improving service levels, upgrading our infrastructure, adopting sustainable practices and offering innovative tailor-made solutions to our customers for smooth and efficient moving of their supply chain. A testimony to this, are the awards and accolades we have received so far, and the improving performance records.

We look forward to celebrating many more successful years of being the port of choice for our customers, and an ideal workplace for our employees.

– Girish Aggarwal

Best multipurpose port of the year

At the recent Gujarat Star Awards, which acknowledges excellence in Maritime and Logistics, we were announced as the best multipurpose port for the year 2023. We were recognized for our services over the past 25 years. Mr. Amit Bhardwaj, CCO represented the port and received the award.



We are grateful to our patrons, for their support, and trust in us over the years.

Demonstrating extraordinary performance in March 2024, setting new records

saved 20.87% port hours	handled 153,653 MT LPG & liquid cargos	achieved for 12 VESSELS >130 port moves per hour	loaded 5,295 CARS on a single vessel	handled 68 LPG rakes	handled 30 NMG RAKES with 13,840 cars
-------------------------------	--	--	--	----------------------------	---

25 years of successful LPG operations

We are happy to share that we have completed 25 years in the handling of Liquefied Petroleum Gas cargos at our port in partnership with Aegis Vopak Terminals Limited.

As LPG imports grow, we have been enhancing our infrastructure to provide best-in-class service and facilities. We have recently made our existing liquid berth VLGC compliant. We are also investing in developing a new liquid berth to cater to the growing demands in LPG imports.



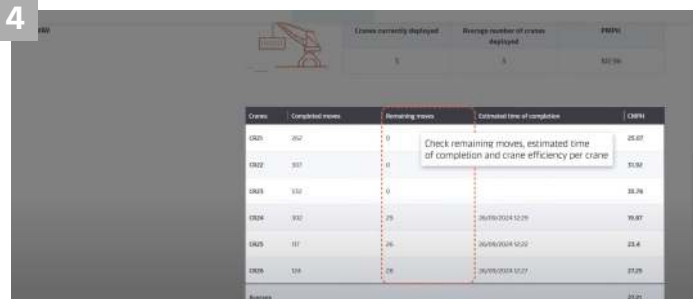
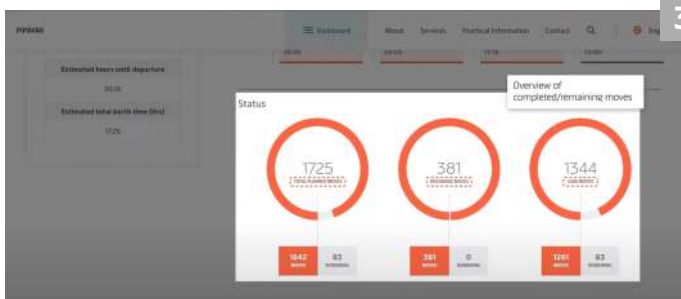
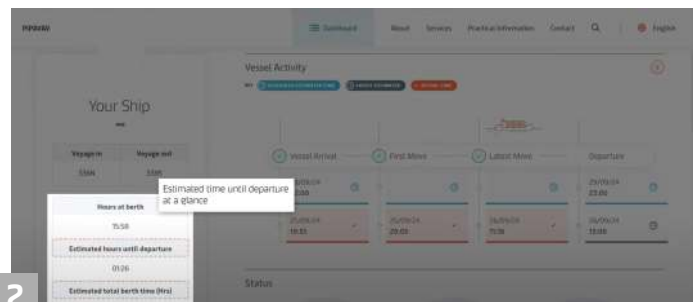
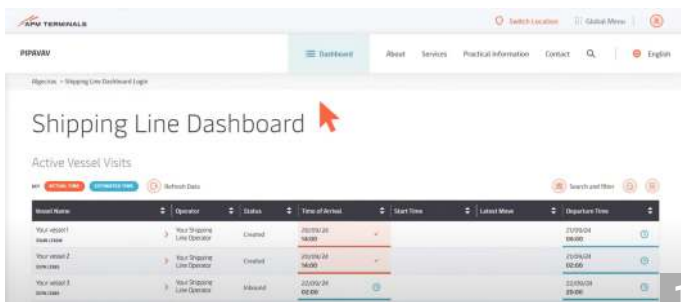
Industry's first Shipping Line Dashboard

On the basis of customer requirements, we have developed and launched the first-ever Shipping Line Dashboard. It provides real-time visibility of container loading/discharging during vessel port stay, together with reliable estimated completion times. This will eliminate telephonic updates and help in improved planning for shipping lines and translate into huge financial and environmental benefits. The main benefits of the Dashboard include:

Improved planning: There is complete transparency on vessel status and reliable estimated completion times calculated using an advanced algorithm.

Reduced port-stay: Using data we can work together to increase dual cycles and tandem lifts and optimise crane splits to ensure all cranes complete at the same time.

Real-time visibility: The dashboard can be accessed via www.apmterminals.com 24/7 from across the world.



Paving the way for vibrant horizons at Vibrant Gujarat



We participated in the Vibrant Gujarat Summit 2024 held in January. Our leadership had the honour to meet Prime Minister Shri Narendra Modi, Chief Minister Shri Bhupendra Patel, and other global dignitaries and discuss our port's commitment to India and Gujarat in alignment with the maritime vision outlined by our Prime Minister.

At the summit, various Memorandums of Understanding were signed between our port and other entities for:

- pioneering a green hydrogen ecosystem
- building a modern port infrastructure and
- upskilling the youth for maritime industry.

A state-of-the-art reefer cargo handling infrastructure

For reefer trade our port has an excellent infrastructure, comprising:

- 512 reefer plugs,
- a dedicated reefer lane and,
- a reefer chamber for cross stuffing.

We can facilitate immediate connections to global markets. We are excited to share that the port handled the highest reefer volume in 2023 since the inception.



New record in green movement of cars

Our port set an inward auto rake record in January 2024. We handled 26 auto Newly Modified Goods rakes, the specialized auto carrier used to transport cars by rail. This is the highest monthly rake ever handled at our port, amounting to 2,602 vehicles.



This service supports our decarbonisation ambition and contributes to significant decongestion of commuter road networks.

Loading BPCL's first private LPG rake

Our port, along with our partner Aegis Vopak Terminal Limited, created a milestone by loading first private LPG rake for Bharat Petroleum Corporation Limited. The port handled 1,100 MT of LPG imported by BPCL to be distributed to the hinterland.



APM Terminals Pipavav gets "Great Place to Work" Certification

We are pleased share that our port is recognized and certified as a 'Great Place to Work' by the Great Place to Work® Institute under the category: mid-size organizations this year as well. This is a testimony to our focus on fostering positive, transparent, inclusive, and healthy work environment for our employees.

We thank all those who play an integral role in making the organization truly a great place to work.



for **6**
consecutive
years
2019-20
to 2024-25



Reinforcing our commitment to Safety each year



We commemorated the National Safety Day, by reaffirming our commitment in nurturing our Safety culture, where we remain proactive in identifying hazards, implementing preventive measures, and promoting safe practices at our port. We prioritize Safety at all levels at the port, across all operations and all stakeholders, every single day.



Customer Advisories

Trailer Driver Fatigue

The drivers deployed by you or your representatives or channel partners, must get adequate rest and report to the terminal devoid of fatigue.

Know more . . .

OOG Handling

To serve your vessels more efficiently, we would like to get OOG volume (import, export and restow) forecast for every vessel.

Know more . . .

We will be happy to receive your feedback and suggestions about this Newsletter or our services. You can send an email to nurjaha.arora@apmterminals.com

To know our value-offerings and how we support trade, [click here](#)