

APM TERMINALS

Pipavav, India

From MD's desk

Dear Customer,

Welcome to the first edition of the APM Terminals Pipavav Newsletter. Some time back, we received valuable feedback from some of you, that we could further enhance our communication. We hereby act upon it and will be happy to receive your view on the quality as we move forward. We intend to use the Newsletter to keep you updated with business news, performance and organisational changes as and when we have something that we believe will provide value and/or insight for you. In addition to this Newsletter, we have also rolled out a Monthly Performance Dashboard for our shipping line customers.

We will continue to do our best to listen, act upon your needs and continuously improve our service to you. Enjoy the reading,

Keld Pedersen

Managing Director - APM Terminals Pipavav

APM Terminals Pipavav is now AEO LO certified

APM Terminals Pipavav is pleased to inform that the Port has obtained the AEO LO Certificate. This certification would facilitate importers and exporters using the port to be included for DPD [Direct Port Delivery] for Importing Goods / Containers and DPE [Direct Port Export] for Exporting Goods / Containers. Further the port being AEO LO certified, an importer / exporter can opt for AEO T3 certification which provides high level of facilitation, zero container scanning (except on specific intelligence) no requirement of bank guarantee etc.

Faster Vessel Turnaround: Inward entry simplified

APM Terminals Pipavav has now received Customs Permission to commence Container Vessel operations immediately after berthing of vessel. As per the Public notice issued by Hon Commissioner of Customs (Jamnagar), now entry inward for containerized cargo vessels berthing at Pipavav Port, will be done at the time of pilot boarding itself.

This will allow vessel operations to be commenced immediately upon vessel berthing thus saving the time lost in granting of permission after customs boarding and inspection. This will enable faster turnaround of vessels and lower costs for Shipping Lines calling at Pipavav.

Hinterland connectivity: May Rake Performance

Import Trains				Export Trains			
To	No of Rakes	To	No of Rakes	From	No of Rakes	From	No of Rakes
CMLK	41	NNL	4	TKD	19	LONI	8
GHH	29	KKU	3	CMLK	6	PTL	6
KIIP	18	PLPC	3	DDR	24	MATP	5
CWCJ	14	KIFH	3	DDL	1	MHPL	8
PTL	11	PCWD	2	KHDB	13	NNL	1
MATP	9	SBI	2	BGKT	5	PLPC	3
MHPL	8	GRFV	2	KKU	10	BSNPT	7
TKD	7	KHDB	2	GAST	4	CWCJ	6
LONI	6	DDL	1	GHH	12	SBI	4
BSNPT	5	IMDN	1	ALIK	3	PCWD	5
DDR	4			SNL	9		
Total: 175				Total: 175			

Double Stack Trains 163 (Inward 37, Outward 126); Reefer Trains 12

Meet our colleagues

Ajay Verma, earlier General Manager - Business Development for APM Terminals India Pvt Ltd (IS), has been re-appointed as General Manager - Intermodal & Commercial for APM Terminals Pipavav based at New Delhi effective 15th February 2018. He will report to Keld Pedersen, Managing Director.

Ajay Verma has 33 years of rich experience with Maersk Line & APM Terminals. He has worked for various brands and in various locations over that time. He has both commercial and business development partnering and Centre of Excellence experience along with a focus on intermodal business in recent years.

You may reach out to Ajay on +91 9199999 77305
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Mihir Ranjan Mishra, takes up the role as General Manager - Commercial for our shipping line customers effective 1st April 2018. He will report to Keld Pedersen, Managing Director.

Mihir has been with APM Terminals Pipavav since November 2013 as General Manager Commercial for the non-Containerised Business. Mihir has overall experience of 15 years in the Ports and Shipping Industry.

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APM Terminals Pipavav

APM Terminals Pipavav is India's leading gateway port for containers, general cargo, bulk, liquid and Ro/Ro cargoes serving customers in the state of Gujarat with road and rail networks to India's hinterland and northwest. The current annual general cargo capacity includes 5 million metric tons of dry bulk, 2 million metric tons of liquid bulk and approximately 250,000 passenger cars; and 1.35 million TEU container capacity. APM Terminals Pipavav [Gujarat Pipavav Port Ltd.] is India's first public private partnership (PPP) port in India.

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