

10th February 2022

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Scrip Name: GPPL	BSE Limited 14 th Floor, P J Towers, Dalal Street, Fort, Mumbai 400 001 Scrip Code: 533248
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Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed herewith the Analyst/ Investor Presentation regarding the Unaudited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Nine Months ended 31st December 2021, for reference please. It is also being uploaded on the Company's website www.pipavav.com

The Presentation is being made through a Webinar tomorrow 11th February at 1030 Hrs.

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer



Gujarat Pipavav Port Limited Result Review Q3 FY 2021-22

11th February 2022

Disclaimer

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

Agenda

Key Updates

Volume Development

Profit and Loss Statement

Key Updates

Q3 December '21 Vs Q3 December '20

- Container: Lower EXIM volume; global supply chain disruption
- Bulk: Lower Fertilizer imports; higher international Fertilizer prices
- Liquid: Higher LPG volume
- Revenue lower by 15%; Lower container and bulk revenue
- EBITDA lower by 21%; Margin at 51%
- Net profit lower by 19%

CONTAINER (TEUs)

157,256
(-21%)

DRY BULK (MT)

667,354
(-14%)

LIQUID (MT)

243,654
(+46%)

RORO (UNITS)

7,359
(+2809%)

REVENUE

1,686 Mn
(-15%)

EBITDA

867 Mn
(-21%)

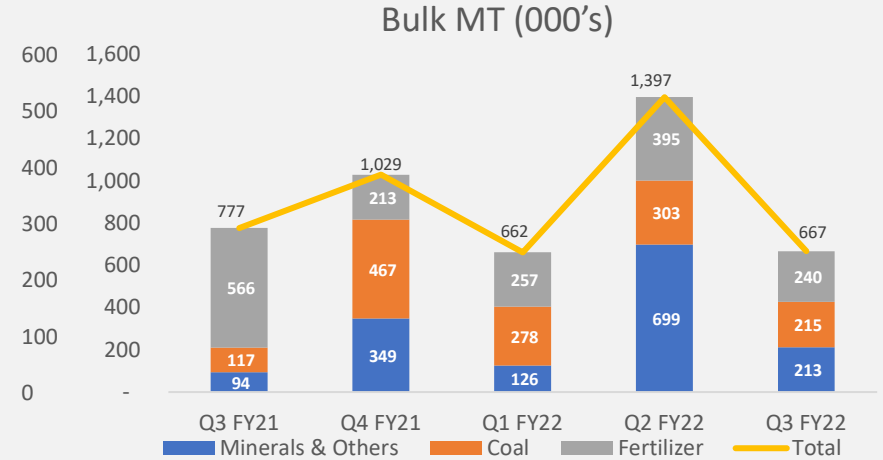
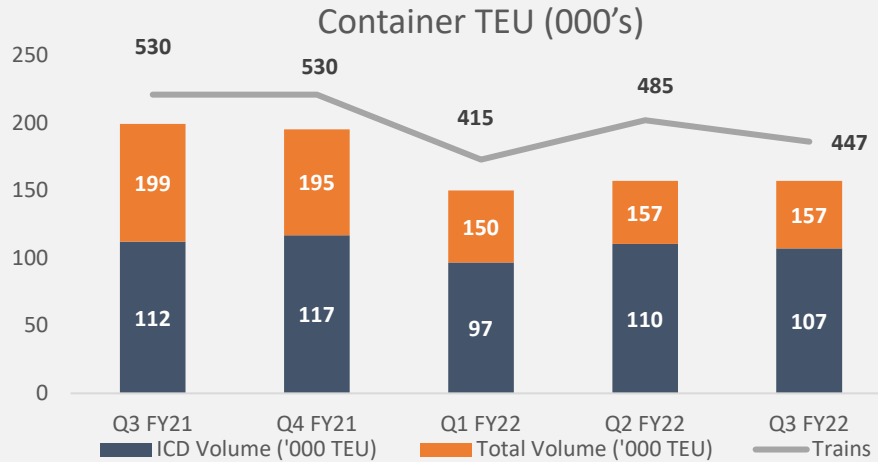
EBIT

549 Mn
(-28%)

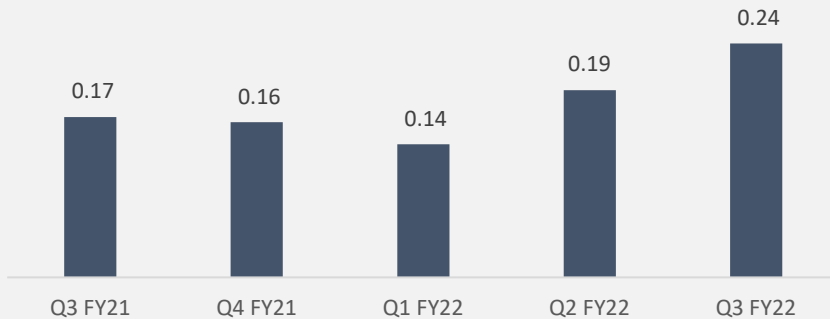
NET PROFIT

438 Mn
(-19%)

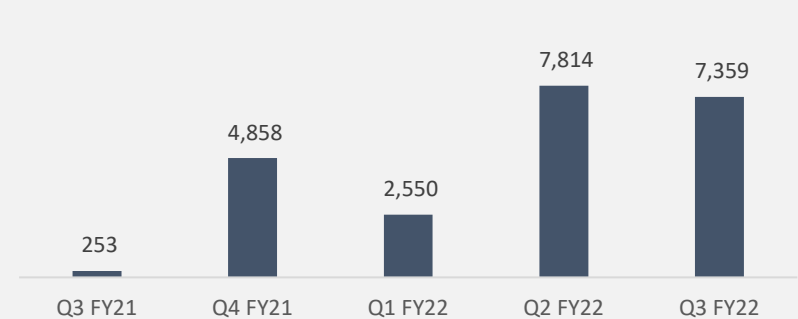
Volume Development



Liquid - MT (Million)



RoRo Units



Profit and Loss Statement

INR Million

Particulars	Quarter ended					YTD			FY
	Dec-21	Sep-21	%	Dec-20	%	Dec-21	Dec-20	%	Mar-21
Income									
Net Sales / Income from Operations	1,556	1,799	-13%	1,861	-16%	4,825	5,050	-4%	6,836
Other Operating Income	129	148	-13%	123	5%	404	350	15%	499
Total Income	1,686	1,947	-13%	1,984	-15%	5,229	5,400	-3%	7,335
Expenditure									
Operating Expenses	304	415	-27%	385	-21%	1,008	1,042	-3%	1,375
Employee benefits expense	212	172	24%	187	13%	564	503	12%	672
Other Expenses	303	271	12%	311	-3%	820	771	6%	1,067
Total Expenditure	819	857	-4%	884	-7%	2,393	2,316	3%	3,113
EBITDA	867	1,090	-20%	1,100	-21%	2,836	3,084	-8%	4,221
%	51%	56%		55%		54%	57%		58%
Depreciation	318	333	-5%	333	-4%	985	1,000	-1%	1,335
Profit before Other Income, Finance	549	757	-27%	768	-28%	1,851	2,084	-11%	2,887
Cost and Exceptional Items									
Add: Other Income	71	71	0%	84	-16%	215	329	-35%	442
Less: Finance Cost	10	11	-8%	15	-29%	35	48	-27%	63
Less: Exceptional Item	-98	88		-		99	-		-
Profit Before Tax	707	729	-3%	837	-16%	1,932	2,365	-18%	3,266
Tax Expense	270	273	-1%	294	-8%	717	834	-14%	1,082
Other comprehensive income, net of tax	-	-3	-	-	-	-3	-5	-	-3
Net Profit	438	453	-3%	543	-19%	1,212	1,527	-21%	2,181

Thank you