

8.1.1.1	20' Container	Non Regulated	Per container		217.00	39.06
8.1.1.2	40' Container		Per container		272.00	48.96
8.1.2	Cancellation of break bulk and ro-ro cargo loading (n88)					

(n86): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe

(n87): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n88): This is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, slow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

Section 8.2	Berthing window reservation	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.2.1	Contracting of berth window reservation for vessels										
8.2.1.1	Contracting of guaranteed berth window reservation for regular traffic vessels with ro-ro cargo	Non Regulated	by vessel landfall	10,000.00	1,800.00						

SECTION 9 SURCHARGES (n89)

Section 9.1	General surcharges	Unit of charge	USD (\$)	IGV	Total
9.1.1	Certificates and receipts				
9.1.1.1	New receipt printing	Per receipt	10.00	1.80	11.80
9.1.1.2	Issue of weight certificate	Per document	5.00	0.90	5.90
9.1.1.3	Issue of copy of weighing ticket and/or tally note	Per document	5.00	0.90	5.90
9.1.1.4	Letter of amendment and/or sending new details to SUNAT	Per document or new transmission	20.00	3.60	23.60
9.1.1.5	New collection settlement (n90)	Per document	8.00	1.44	9.44
9.1.2	Returned checks and default (n91)				

(n89): For further information and scope, refer to Charter V, section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe

(n90): This applies when a collection settlement is generated more than once by the user.

(n91): Surcharge not subject to IGV. See section 5.6 of the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

Section 9.2	Surcharges applicable to the Vessel	Unit of charge	USD (\$)	IGV	Total
9.2.1	Surcharges for non-use or non-release				
9.2.1.1	Offset for not used crew (n92)	Per crew/hour	162.00	29.16	191.16
9.2.1.2	No release of berth	Per hour	600.00	Not subject to IGV	600.00
9.2.2	Liquid Spill Management Surcharges				
9.2.2.1	Liquid spill management (n93)	Per case		Subject to price quote	

(n92): The unit of charge applies to every not used crew/hour or crew/fraction of an hour.

(n93): This applies when liquids are spilled on the water area or quay of the Multipurpose North Terminal due to user's responsibility. It includes removing and/or collecting and final disposal of the substances, in accordance with current regulations. This surcharge will apply only when APMT carries out the spill remediation.

Section 9.3	Surcharges applicable to the Cargo	Unit of charge	USD (\$)	IGV	Total
9.3.1	Change of status				
9.3.1.1	Change of container status	Per container	48.90	8.80	57.70
9.3.1.2	Change of non-containerized cargo status	Per B/L	108.60	19.55	128.15
9.3.2	Late arrival				
9.3.2.1	Late arrival of containers	Per container	150.00	27.00	177.00
9.3.2.2	Late arrival of break bulk cargo	Per ton	2.40	0.43	2.83
9.3.2.3	Late arrival of Ro-ro cargo	Per unit	150.00	27.00	177.00
9.3.2.4	Late arrival of solid bulk cargo	Per unit	1.50	0.27	1.77
9.3.2.5	Late arrival of liquid bulk cargo (n94)	Per unit	1.00	0.18	1.18
9.3.3	Late submission				
9.3.3.1	Late submission of shipping documents of containers (n95)	Per DAM	80.00	14.40	94.40
9.3.4	Missing, cancelling or rescheduling appointments (n96)				
9.3.4.1	Missing an appointment (n97)	Per appointment	15.00	2.70	17.70
2.3.4.2	Cancelling or rescheduling an appointment (n98)	Per appointment	10.00	1.80	11.80
9.3.5	Rescheduling services				
9.3.5.1	Rescheduling inspections for containers (n99)	Per container	100.00	18.00	118.00
9.3.6	Other surcharges to the Cargo				
9.3.6.1	Bulk cargo re-delivery to truck (n100)	Per truck	225.00	40.50	265.50
9.3.6.2	Liquid spill management (n93)	Per case		Por cotización	

(n94): This applies only to shipping through tanker trucks.

(n95): This applies only to the document submission of containers that are taken into the Temporary Depot (3014) out of the out of set by APM TERMINALS CALLAO S.A.

(n96): Appointments will last one (01) hour.

(n97): Missing an appointment means a user does not attend within the period granted by APM TERMINALS CALLAO S.A., and also when the user tries to cancel or reschedule its appointment during the period between one hour and one minute before the appointment.

(n98): The cancellation surcharge applies when the user cancels the appointment within eight and one hours before the start of the appointment. The rescheduling surcharge applies when the user reschedules the appointment within eight and one hours before the start of the first appointment. No cancellation or rescheduling surcharge will be charged if the user does it eight (08) hours before the appointment.

(n99): The surcharge applies when the customer or his representative, after failing to attend or canceling a scheduled and approved container inspection service, requests the rescheduling of such service. The user requests rescheduling when he does not show up for the service within the scheduled time or when he cancels the service outside the deadlines established in the Operating Regulations. Note that, according to the Operators Regulations, the deadline to cancel a mobilization service is before 6 p. m. on the same day the mobilization request is submitted. Examples of container mobilization services: customs inspection (by red channel), SENASA, BOE, loading control, inventory, among others.

(n100): This applies when solid cargo falls to the ground while uploading it from silos to truck or from hopper to truck due to driver's or truck's inefficiency (e.g. not closing truck's door properly). It includes slab cleaning and bulk cargo re-delivery to truck. Surcharge will be charged to the user (consignee, customs agent, or others)

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

Cost-benefit evaluation

Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.

Generation for more demand of services provided to Vessels, Cargo and others.

Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the case of Services provided to the Cargo, discounts, offers and/or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

