

**GENERAL PUBLIC TARIFF**

v 3.4

Item	Services description	Nature	Unit of charge	Tariff (USD)		
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SECTION 1 CONTAINER SERVICES						
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Section 1.1	Standard Services	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.1.1</b>	<b>Standard Service to the Vessel - Services to the Vessel</b>						
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.74	Exonerated		
<b>1.1.2</b>	<b>Loading and Unloading Containers - STS Gantry Cranes (n2)</b>						
1.1.2.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	15.00	Exonerated	79.75	14.36
1.1.2.2	Loading and Unloading Full 40 Foot Container		Per move	15.00	Exonerated	127.13	22.88
1.1.2.3	Loading and Unloading Empty 20 Foot Container		Per move	75.81	Exonerated		
1.1.2.4	Loading and Unloading Empty 40 Foot Container		Per move	113.71	Exonerated		
1.1.2.5	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	75.81	Exonerated		
1.1.2.6	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	113.71	Exonerated			
<b>1.1.3</b>	<b>Loading and Unloading Containers - Without STS Gantry Cranes (n4)</b>						
1.1.3.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	2.50	Exonerated	68.57	12.34
1.1.3.2	Loading and Unloading Full 40 Foot Container		Per move	1.25	Exonerated	105.35	18.96
1.1.3.3	Loading and Unloading Empty 20 Foot Container		Per move	56.85	Exonerated		
1.1.3.4	Loading and Unloading Empty 40 Foot Container		Per move	85.28	Exonerated		
1.1.3.5	Complete cycle 20 Foot Transshipment Container (full or empty) within the Terminal (n3)		Per complete cycle	56.85	Exonerated		
1.1.3.6	Complete cycle 40 Foot Transshipment Container (full or empty) within the Terminal (n3)	Per complete cycle	85.28	Exonerated			

(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.

(n2): This tariff is applicable to berths with STS gantry cranes. In these berths, loading/unloading operations of containers will be carried out with STS gantry cranes only.

(n3): Transshipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminals Transshipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.

(n4): This is applicable only in those berths which do not have STS gantry cranes.

SECTION 1.2 Special Services to the Vessel (n5)						
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Section 1.2	Special Services to the Vessel (n5)	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
<b>1.2.1</b>	<b>Hatches or Hold Lids (n6)</b>						
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	Exonerated		
<b>1.2.2</b>	<b>Restow of containers (n6)</b>						
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container	0.00	Exonerated		
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	Exonerated		
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	Exonerated		
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	Exonerated		
<b>1.2.3</b>	<b>Increase of container productivity with Mobile Harbor Cranes (MHC)</b>						
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n7)	Non Regulated	Per Crane/Shift	1,787.22	Exonerated		
<b>1.2.4</b>	<b>Use of Operational Area - Import Empty Containers (except Transshipment)</b>						
1.2.4.1	48 hours (Free time included in Standard Service) (n8)	Regulated		Free			
1.2.4.2	Day: 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day	1.58	Exonerated		
1.2.4.3	Day 7 - onwards (Price per day)		Per TEU/day	10.21	Exonerated		
<b>1.2.5</b>	<b>Use of Operational Area - Export Empty Containers (except Transshipment)</b>						
1.2.5.1	72 hours (Free time) (n9)	Regulated		Free			
1.2.5.2	Days: 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day	1.58	Exonerated		
1.2.5.3	Days: 7 onwards (Price per day)		Per TEU/day	10.21	Exonerated		
<b>1.2.6</b>	<b>Use of Operational Area - Transshipment Full Containers</b>						
1.2.6.1	48 hours (Free time included in Standard Service) (n10)	Regulated		Free			
1.2.6.2	Day: 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day	3.16	Exonerated		
1.2.6.3	Day: 11 - onwards (Price per day)		Per TEU/day	15.32	Exonerated		
<b>1.2.7</b>	<b>Use of Operational Area - Transshipment Empty Containers</b>						
1.2.7.1	48 hours (Free time included in Standard Service) (n10)	Regulated		Free			
1.2.7.2	Day: 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day	1.58	Exonerated		
1.2.7.3	Day: 11 - onwards (Price per day)		Per TEU/day	15.32	Exonerated		
<b>1.2.8</b>	<b>Special Container</b>						
1.2.8.1	Loading/unloading and delivery non ISO/OOG (Additional) Container 20 and 40 foot (n6)	Regulated	Per container	0.00	Exonerated		
1.2.8.2	High Cube Containers 96" (n11)	Non Regulated	Per container	10.00	Exonerated		
<b>1.2.9</b>	<b>Transshipment Reefer Containers</b>						
1.2.9.1	Energy - container 20 and 40 foot (n6 and n12)	Regulated	Per Container/hour	0.00	Exonerated		
1.2.9.2	Inspection and monitoring - container 20 and 40 foot (n6 and n12)		Per Container/day	0.00	Exonerated		
1.2.9.3	Energy - container 20 and 40 foot (n13)	Non Regulated	Per Container/day	38.81	Exonerated		
1.2.9.4	Inspection and monitoring - container 20 and 40 foot (n13)		Per event	15.32	Exonerated		
<b>1.2.10</b>	<b>Re-stow Reefer Containers (n14)</b>						
1.2.10.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	60.00	Exonerated		
<b>1.2.11</b>	<b>Traction Service for Inter-terminal Transshipment Containers</b>						
1.2.11.1	Inter-terminal Transport of Transshipment Containers (n15)	Non Regulated	Per container	20.43	Exonerated		

(n5): All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.

(n6): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n7): Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is applicable per MHC unit and per shift (or shift fraction) of 8 hours. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.

(n8): Free time to run as from the end of complete discharge operation of the ship.

(n9): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel final ETB sent to the users.

(n10): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.

(n11): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transshipment containers. Price is independent from the number of storage days at the Terminal.

(n12): Tariff applicable until day 10th of storage (inclusive).

(n13): Price applicable as from 11th day onward.

(n14): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is a one time payment to be applicable for total energy supply period to re-stow reefer containers.

(n15): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.





(n59): This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplacing contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.

SECTION 6		PASSENGERS					
Section 6.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
6.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>						
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.74	0.13		
6.1.2	<b>Standard Service per Passenger</b>						
6.1.2.1	Standard Service per Passenger (n60)	Regulated	Per Passenger			8.43	1.52

(n60) Children under 12 years old and crew members are not subject to charge.

SECTION 7		OTHER COMMON SERVICES TO THE VESSEL (n61)					
Section 7.1	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
7.1.1	<b>Use of Contention Barriers</b>						
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n62)	Regulated	Per day	429.09	77.24		
7.1.2	<b>Other services</b>						
7.1.2.1	Water supply (n63)	Non Regulated	Per ton	6.00	1.08		
7.1.2.2	Phone service	Non Regulated	Per activity	Per quote			
7.1.2.3	Unloading of solid waste (n60)	Non Regulated	Per M3	80.00	14.40		

(n61) Services applicable to all type of vessels.

(n62): This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplacing contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.

(n63): This shall be provided according to the Terminal's berth/pier availability or capacity and shall be charged to the shipping line or representative.

(n64): This refers to unloading or receiving recoverable waste from vessels, such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines, and any other of the same type. Minimum invoice shall be USD 80.00

SECTION 8		COMMERCIAL POLICIES (n65)					
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(n65): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminals.callao.com.pe](http://www.apmterminals.callao.com.pe)

#### COMMERCIAL POLICIES

##### DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

##### Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

##### Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

##### CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

##### Cost-benefit evaluation

##### Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.

Generation for more demand of services provided to Vessels, Cargo and others.

Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers/promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

#### **SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION CONTRACT**

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

Hatch mobilization (ISO Hatches)  
Re-stowage of containers (Hold or via quay)  
Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot  
Horizontal movement in the Multipurpose North Terminal  
Handling of Cargo per registry (with or without forklifts)  
Reefer energy  
Reefer inspection and monitoring  
Assembling and disassembling of clip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

#### **RESERVE OF GUARANTEED BERTHING WINDOW**

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

#### **TERMINATION OF SHIPMENT**

Whenever a shipping line, Cargo consignee or its representative, after "Cut-Off" term is over, requests termination of a shipment within Standard Service framework, due to reasons such as "overbooking", "stack weight", stowage limitations, change of vessel or similar situations; and afterwards he requests the shipment of his cargo; this shall be considered as a new Standard Service has been requested.

In addition to this, whenever the cargo consignee, his representative or the shipping line requests to pick up a container that had not been shipped, it shall be considered as a new Standard Service to pay.

#### **PAYMENT CONDITIONS**

**Currency of Payment:** Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendence of Bank, Insurance and AFP (SBS) at the date of payment.

**Form of Payment:** Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

**Date of Payment:** Payments shall be done according to the following considerations:

- a) Standard Services - Import: Before the cargo is picked up from the Terminal.
- b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- d) Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

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**Version 3.4 of Tariff Schedule is applicable as from 31/03/2015**

Visit our website at [www.apmterminalscallao.com.pe](http://www.apmterminalscallao.com.pe)