

9th February 2023

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Scrip Name: GPPL	BSE Limited 14 th Floor, P J Towers, Dalal Street, Fort, Mumbai 400 001 Scrip Code: 533248
--	--

Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed herewith the Analyst/ Investor Presentation regarding the Unaudited financial results of Gujarat Pipavav Port Limited ('the Company') for the Quarter and Nine Months ended 31st December 2022, for reference please. It is also being uploaded on the Company's website www.pipavav.com

The Presentation updates are being provided through a Microsoft Teams call on Monday 13th February 2023 at 1000 Hrs.

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri
Company Secretary & Compliance Officer



Gujarat Pipavav Port Limited Result Review Q3 FY 2022-23

13th February 2023

Disclaimer

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors

Agenda

Key Updates

Volume Development

Profit and Loss Statement

Key Updates

Q3 FY 23 Vs Q3 FY 22

- Container: Higher EXIM volume
- Bulk: Higher Fertilizer volume
- Liquid: Higher LPG volume
- Revenue higher by 49%; Higher Container & Bulk revenue
- EBITDA higher by 63%; Margin at 57%
- Net profit higher by 81%

CONTAINER (TEUs)

191,474
(+22%)

DRY BULK (MT)

987,335
(48%)

LIQUID (MT)

339,374
(+39%)

RORO (UNITS)

10,620
(+44%)

REVENUE

2,506 Mn
(+49%)

EBITDA

1,417 Mn
(+63%)

EBIT

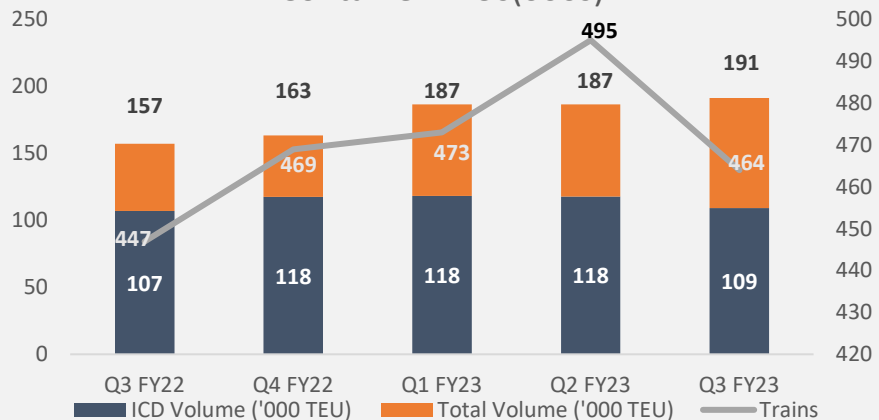
1,121 Mn
(+104%)

NET PROFIT

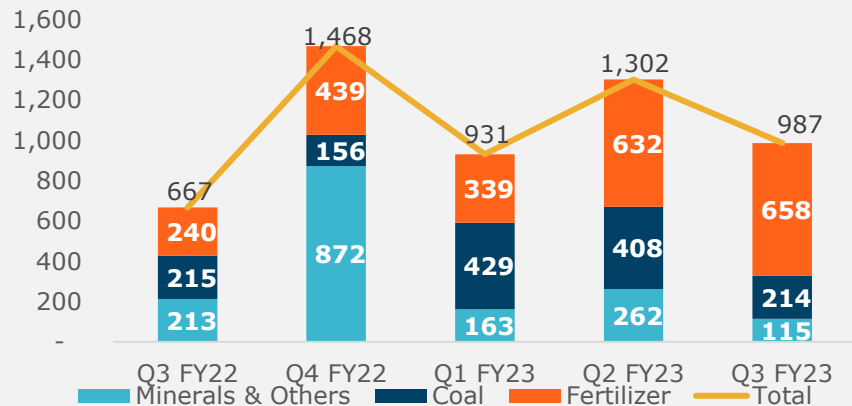
793 Mn
(+81%)

Volume Development

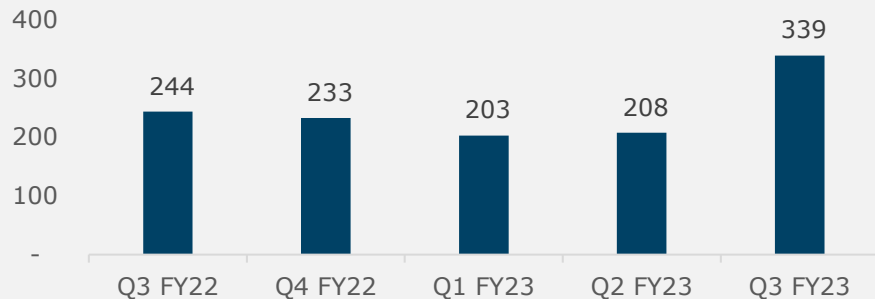
Container TEUs(000s)



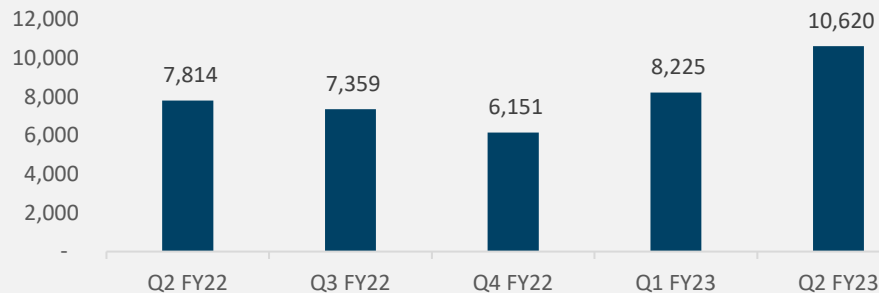
Bulk (000 MTs)



Liquid - MTs (Million)



RoRo (Units)



Profit and Loss Statement

INR Million

Particulars	Quarter ended					Nine Months ended		FY
	Dec-22	Sep-22	%	Dec-21	%	Dec-22	Dec-21	Mar-22
Income								
Net Sales / Income from Operations	2,263	2,097	8%	1,556	45%	6,262	4,825	6,883
Other Operating Income	242	175	38%	129	87%	597	404	552
Total Income	2,506	2,273	10%	1,686	49%	6,860	5,229	7,435
Expenditure								
Operating Expenses	526	534	-2%	304	73%	1,463	1,008	1,465
Employee benefits expense	188	192	-2%	212	-11%	580	564	739
Other Expenses	375	336	12%	303	24%	1,057	820	1,106
Total Expenditure	1,089	1,062	2%	819	33%	3,100	2,393	3,310
EBITDA	1,417	1,210	17%	867	63%	3,759	2,836	4,126
%	57%	53%		51%		55%	54%	55%
Depreciation	296	289	2%	318	-7%	886	985	1,293
Profit before Other Income, Finance	1,121	921	22%	549	104%	2,873	1,851	2,833
Cost and Exceptional Items								
Add: Other Income	118	106	11%	71	67%	313	215	286
Less: Finance Cost	19	20	-5%	10	83%	60	35	48
Less: Exceptional Item	144	53		-98		322	99	46
Profit Before Tax	1,076	954	13%	707	52%	2,804	1,932	3,025
Tax Expense	282	245	15%	270	5%	726	717	1,093
Other comprehensive income, net of tax	-	-2	-	-	-	-2	-3	4
Net Profit	793	707	12%	438	81%	2,076	1,212	1,936
Net Profit excl. exceptional item (net of tax)	900	746	21%	377	139%	2,314	1,274	1,965

Thank you